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Do you want to build a snowman?

The Dysart municipal staff, their family and area residents stand with the snowman they built outside the township office on Thursday, Jan. 29, as part of the effort to become Hockeyville (#khv_haliburton) and to participate in the BIA Frost Fest Snowman Contest. All BIA members were invited to compete to build a snowman from anything for a chance to win $100 free advertising in the *Echo*. All entries were submitted by the Feb. 12 deadline./Darren Lum Staff

Check your vaccination records: health unit

With measles circulating in parts of southern Ontario, local health officials are asking people to ensure they are up-to-date on their own immunizations. As of Feb. 11, no lab-confirmed cases of measles have been reported by the Haliburton, Kawartha, Pine Ridge District Health Unit in its area, which includes Haliburton County, Northumberland County and the City of Kawartha Lakes. However, measles cases have been confirmed in Toronto, Niagara Region and York Region. While the risk posed by measles to most people is low, the health unit encourages area residents to take precautions by checking their vaccination records. Measles is a highly infectious disease that can particularly affect infants under one year of age, pregnant women and people with weakened immune systems.

"Because measles can easily be spread from person-to-person, local residents are asked to check their records to ensure they and their family members are up-to-date on their vaccinations for measles," says Anne Marie Holt, director of communicable disease control, epidemiology and evaluation with the HKPR District Health Unit. "Vaccination against measles is the most effective way to protect yourself and your loved ones." Currently in Ontario, protection against measles is provided in two doses of vaccine – both of which are publicly funded. The first dose is given soon after a child's first birthday as part of the MMR (measles, mumps and rubella) vaccine. The second dose of the vaccine is given to children just prior to entering school (between four and six years of age) as the MMRV vaccine (measles, mumps, rubella and varicella). People should check their records to ensure they have received both of these vaccines. If people are uncertain about the vaccines they have received, they can contact their health care provider or call the health unit at 1-866-888-4577.

Adults born before 1970 are generally presumed to have acquired natural immunity to measles, says Holt. However, some of these individuals may still be susceptible to measles, so they should watch for symptoms. Signs and symptoms of measles include high fever, runny nose, cough, drowsiness, irritability, soreness and redness of the eyes. One of the most noticeable signs of measles is a red blotchy rash that appears on the face and body. If people suspect they have signs or symptoms of measles, they are urged to seek medical attention. "However, before going to a medical appointment, be sure to alert your health care provider that you may be showing symptoms of measles so that appropriate arrangements can be made," Holt advises.

Vaccination against measles, as well as other diseases such as mumps, rubella and varicella, is required by law for all children attending school in Ontario, unless there is a valid exemption on file with the health unit. For more information and updates about measles, people can visit the health unit's website (www.hkpr.on.ca).

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HALIBURTON HIGHLANDS HEALTH SERVICES

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- Stimulating and caring environment for seniors, helping to maintain maximum functioning, provide respite for caregivers.
- Share passions and experiences, music, storytelling, games, and laughter.
- Enjoy working with seniors in both a group setting and one on one.
- Minden & Haliburton opportunities.

Hospice Volunteers

- Share time with Clients
- Listen to concerns, fears, feelings
- Talk about the illness and about feelings of loss
- Provide respite to caregivers
- Provide practical support - letter writing, accompanying to medical appointments, etc

In depth Hospice training sessions starting in March 31 2015

Office/Reception Volunteers

- **Answering phones**
- **Reception**
- **Helping out staff**
- **Learning new skills**
- **At the Haliburton Office or for the Footcare Services in Haliburton and Minden**

Meals on Wheels Delivery Drivers and Runners

- **Deliver meals throughout the county helping seniors and people with disabilities**
- **Use the Community Support Services Van**
- **Driver and Runner for each run (great volunteering opportunity for couples or friends)**

Do you enjoy chatting with people and sharing some fun times?

We are looking for

Friendly Visitors & Security Check Callers

Volunteers needed throughout the County.

Do you have a couple of hours a week for fun?

We require volunteers to lead our Wii Bowling for Seniors.

You will be trained on the Wii and mentored by other volunteers!!

Contact: Brigitte bgebauer@hhhs.on.ca
705 457-2941

HSTA sees winter enrolment increase

The Haliburton School of The Arts (HSTA) has seen strong growth in new students this winter with several of its programs exceeding enrolment expectations.

Last month, Fleming welcomed 60 new students to five arts programs at the Haliburton Campus. One in particular, artist blacksmith, is usually offered only during the fall semester and is the only program of its kind in Canada. In order to meet the high demand for this unique program, a second cohort was added for January, which was quickly filled and waitlisted.

Glassblowing was also waitlisted this fall. Increased demand is attributed to the excellent faculty and HSTA's state-of-the-art glassblowing facilities. Over the past year, the studio has been equipped with two new glass furnaces and three new glory holes, making the studio one of the most advanced facilities in Canada.

Digital Image Design has also been popular with demand exceeding expectations. This distinctive program is described as the intersection of fine art, digital photography and design and can lead to a career in graphic design, fine art or animation.

Jewelry essentials and sculpture are also offered at the campus with a January start. These are intensive, four-month certificate programs that allow students to take advantage of hands-on studio time in a supportive, creative environment.

"Students interested in the arts are choosing programs at Haliburton School of The Arts for the intense studio hours - over 600 hours in four months," said Sandra Dupret, principal of the Haliburton campus and dean of the Haliburton School of The Arts.

"Certificates provide the opportunity for students to work on techniques and applications, and our diplomas develop critical, conceptual and design thinking. Our balanced mix of curriculum has also provided our graduates with excellent paths into all of Canada's arts specialized universities. These pathways have also contributed to increased enrolment."

All of HSTA's certificate programs can be used as credit toward the Visual and Creative Arts Diploma (VCAD) and the new Integrated Design diploma. The flexibility of start dates and the option of combining certificate and diploma programs ensure students have unique options within their arts education – something HSTA is renowned for.

Graduates of the VCAD can further choose to go on to arts institutions across Canada to complete a bachelor of fine arts. HSTA has transfer agreements with Canada's top art institutions from coast to coast including the Nova Scotia College of Art and Design, Ontario College of Art and Design University, Alberta College of Art and Design, and Emily Carr University of Art + Design.

Submitted

If you want your event listed in the Community Calendar, email jenn@haliburtonpress.com

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Advice on travel with a low Canadian dollar

Linda Coneybeare
Travel Plus

Hi there! Halfway through another long winter and Machenzie and I sure are busy here at Travelplus. Our clients are anxious to get away for a week or two just to escape the cold and snow for a little while and why not?

With our Canadian dollar plunging lower and lower, the all-inclusive vacations are definitely the best way to be able to afford these winter getaways. The more you can pay in Canadian currency the better.

So far, there have been no currency surcharges announced by any tour operators but this may change.

With an all-inclusive vacation your accommodation, airfare, all meals drinks, tips and (almost always) taxes are all paid in advance in Canadian dollars. So the only time you will need those American dollars in the majority of the Caribbean and Central American destinations will be to pay for additional tours and souvenirs.

Cuba is an exception. Their currency is Cuban peso and they do not (yet) accept US dollars. So for us Canadians it's a bonus. We take Canadian dollars and exchange for the local currency in Cuba (which is close to on par with our dollar).

With cruise lines sailing the Caribbean this winter the onboard currency is US dollars. There are some great promotions being offered right now, where a free beverage package is being offered which will help with the additional on board expenses as cruises are normally not inclusive. Drinks, specialty restaurants, gratuities and shore excursions are at an additional cost and priced in US dollars.

One destination that there is no doubt is more expensive because of the exchange rate is Florida, especially the popular family vacations to Disneyworld, Florida or Universal Studios, Orlando.

Although we can prepay in Canadian dollars the airfare, accommodation and Disney passes the rest is all paid locally in US dollars and I can tell you that at each attractions and ride at Walt Disney World, there is a gift store awaiting you as you exit the ride (parent talking here!)

Sometimes, Disney offers a free dining plan (never in the busy peak season like February and March) so that would help in budgeting for Florida.

It is not only the US dollar that is more expensive to purchase now, but also Euros. Luckily, some European countries are relatively cheap still. An example is Portugal and Spain. Meals, tours, shopping are still not so expensive as in other European countries. Weather wise, these two countries are quite pleasant in the winter months with average winter temperatures around 20C. Transat offers nonstop flights to Portugal all winter long, and the flight time is about the same as to the southern Caribbean island.

As well, if you are interested in visiting countries such as France, Switzerland, Austria and Italy, where it is more expensive to purchase items in Euros, there are great guided vacations offered by companies such as Insight Vacations and Trafalgar Tours. With these guided vacations you prepay in Canadian dollars and only a few meals and extra shopping and excursions require payment in Euros.

So, don't change your plans about a vacation this winter, just let Machenzie or myself assist in finding a destination that isn't going to be so painful on the wallet as we wait for the Canadian dollar to get healthier and as we wait for weather to improve also!

Farmers' market looking for vendors

The Haliburton County Farmers Market is getting ready for our 2015 season to begin.

The applications are ready and posted to the blog. They can be accessed at https://haliburtoncountyfarmersmarket.wordpress.com

The deadline for applications will be April 16, on which date there will also be a vendors' meeting, details to be announced.

The dates and times for the markets are as follows: Haliburton - May 19 to Oct. 6, Tuesdays, noon to 4 p.m., Carnarvon - June 19 to Oct 9, Fridays, noon to 4 p.m.

(Please note that this is a change in hours for the Carnarvon market.)

If there is enough interest, the market hopes to have a community table this year which will assist those who may feel that they don't or won't have enough product to fill a table of their own. The details are still being worked out; any inquiries are welcome.

The market group is actively seeking local agricultural vendors, and is very interested in anyone who could sell cheese or mushrooms.

Our loyalty cards will be ongoing this year, so anyone who has one from last year can continue with it this season.

Submitted

15 TO 17 YEARS OF AGE?

The Haliburton, Kawartha, Pine Ridge District Health Unit has an opening in its Haliburton office for a:

Tobacco Test Shopper

Competition #0056-14

For details, including responsibilities, requirements and salary range, visit www.hkpr.on.ca.

Haliburton, Kawartha, Pine Ridge District Health Unit

We would like to thank all applicants in advance and advise that only those selected for an interview will be contacted. All information is collected solely for the purpose of job selection under the provisions of the Municipal Freedom of Information and Protection of Privacy Act.

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West Guilford Community Centre
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Limited quantity available at: West Guilford Shopping Centre & West Guilford Auto Centre

Ride ONLY tickets will be sold the day of the event. 9:30am – 12pm at the Community Center. All cards must be drawn by 5pm. No exceptions.

Ride/Lunch/Dinner & Dance $35
Tickets are limited

Ride/Lunch $25
Unlimited tickets
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Dinner/Dance $25
Tickets are limited

Tickets also available at Touch of Class Day Spa and Hair Salon in Haliburton

50/50 FOR ATV & POKER RUN & ADDITIONAL PRIZES

STARTING TIME: 9:30am-12:00pm at the Community Centre

Last Checkpoint Community Centre 5:00pm

Dinner 6:00pm

Dance by DJ Scott Stanton

Plus additional prizes to be given 8:30pm

West Guilford Community Center ATV and Poker Run Dinner & Dance

Deal breakers

by Greg Cholkan

You've found the perfect property: a place to go swimming in the summer; a place to cross country ski in the winter; a place to barbecue with your friends and family; a place with a shed by the lake to keep your canoe, life jackets and paddles; a place to watch those golden but modest sunsets peculiar to Haliburton County. Luckily, the house is for sale, so you rush out to the real estate office and put in a good offer – before you know it, you're signing an agreement of purchase and sale. Everything is great, until…

Before closing, your lawyer tells you there's an outstanding work-order from the municipality requiring that the storage shed be moved to comply with a local bylaw. As it turns out, no structure can be built within 20 metres of the water-line. The sellers offer to move the shed at their expense. But you don't want a property with a shed far from the water: you want to be able to come home after a hard day's work and jump in the canoe right away and just relax. You don't want to be carrying things back and forth all the time!

So what can you do? Can you back out of the deal? Here's what the law says: the test to be applied to determine whether a buyer can terminate an agreement "is whether the seller can convey substantially what the buyer contracted to get. In this regard, all of the surrounding circumstances must be considered to determine if the alleged impediment to title would, in any significant way, affect the purchasers' use or enjoyment of the property."

Let's look at it this way: you accept your buddy's offer to sell you his old '98 Chevy 1500. You probably won't make a fuss if you get a red truck even though you were expecting a green one. On the other hand, if your buddy gives you the keys to a vehicle without an engine, you'll rightly say: "Hey! This isn't what I bargained for!" Of course, there are many grey areas in between. What if the truck doesn't have air conditioning? What if it comes without a spare tire? Can you break the deal or is it enough for your friend to offer you a discount?

The house with the shed is in that grey area, just like the truck without air conditioning. In these tough cases, who decides whether you have a right to break the deal? A court, potentially. But you don't want it to get to that point, so if you can, get a lawyer to review the agreement of purchase and sale before you sign it. This is actually pretty uncommon because of the additional costs, but think of the lawyer's review as a form of insurance: a protection against a possible eventuality. Good lawyers will spot issues before they become problems, preventing unnecessary headaches and saving you money in the long run.

Greg Cholkan is a lawyer, fisherman and Hemingway impersonator. He works in Huntsville and Haliburton with Barriston LLP and his practice focuses on real estate, wills and estates, and corporate matters. Follow him on Twitter: @gregcholkan

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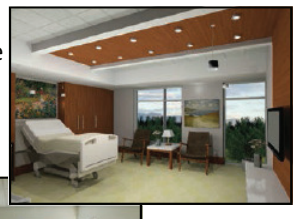
Making Moments Matter
Haliburton Highlands Palliative Centre

Palliative Care Suite Concept



Family Room Concept

Making Moments Matter Campaign

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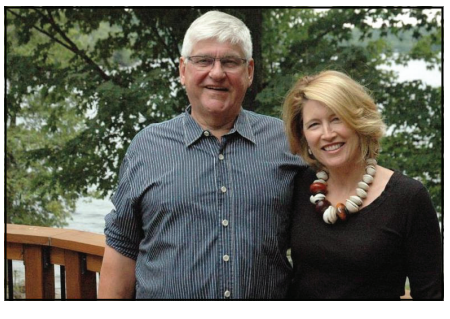

HALIBURTON HIGHLANDS HEALTH SERVICES FOUNDATION
A Foundation for the Health of the Highlands

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dwalker@hhhs.on.ca

Tournament raises $38,000

By Darren Lum

The seventh annual Scotty Morrison Charity Hockey Tournament this past weekend at the S.G. Nesbitt Memorial Arena raised more than $38,000.

There were 220 players who competed in the Friday to Sunday tournament that raised funds for Community Support Services.

The Friday evening event, the Scotty's Pub Night and Hot Stove Lounge was regarded as a success by organizers and event goers. It included colourful anecdotes and perspective on life in the NHL.

West Guilford's Bernie Nicholls, a former NHLer who played for the Los Angeles Kings, stands with Steve Ludzik, a former NHLer who played for the Chicago Blackhawks, at the Scotty's Pub Night and Hotstove Lounge.

Above, Scotty Morrison addresses the audience at the Scotty's Pub Night and Hotstove Lounge, as part of the seventh annual Scotty Morrison Charity Hockey Tournament at the S.G. Nesbitt Memorial Arena in Minden. The event helps raise money for the Community Support Services.

Right, Haliburton's Walt McKechnie, a former NHLer, who played for the Toronto Maple Leafs and the Oakland Seals, had the audience laughing at the Scotty's Pub Night and Hotstove Lounge.

February 22, 2015, 2:00 pm
at Northern Lights Performing Arts Pavilion
presented by Prologue to the Performing Arts

Razzamataz Kids' Shows!

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by Faustwork Mask Theatre

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for more information
see www.razzamataz.ca
or call Dawn: 705-854-0728

Tickets at the door:
Adult - $8, Child - $6
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Razzamataz Kids' Shows! are made possible in part through generous donations from local businesses and service clubs. Thank you!

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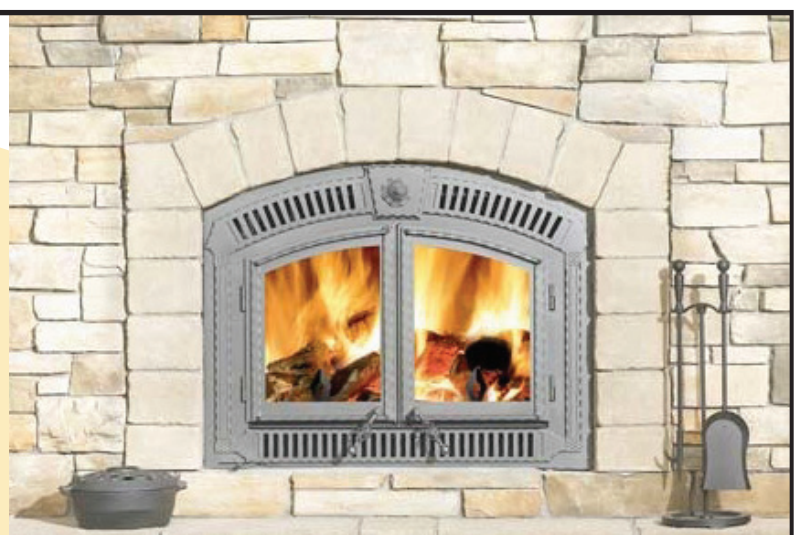

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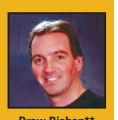
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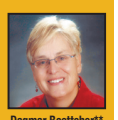
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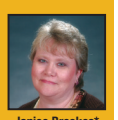
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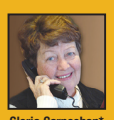
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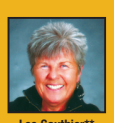
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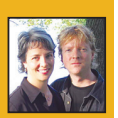
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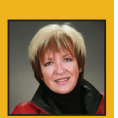
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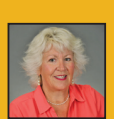
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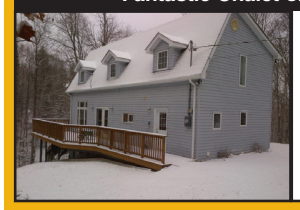


- Well-appointed 3 bdrm, 2 full baths
- Features include; open concept, vaulted ceilings
- Hardwood floors, main floor laundry
- Full finished cozy basement with walkout

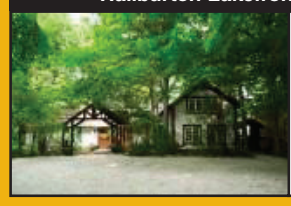
Drew Bishop 457-2128 x 23

Pine Street $259,000

- Large 4 bdrm renovated in town
- New furnace and upstairs windows
- Repainted in and out, new bath on 2nd floor
- New soffits and eavestroughs

Dagmar Boettcher 489-9968

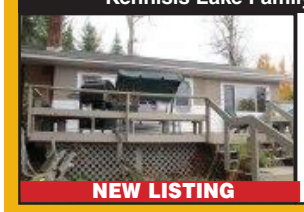
Haliburton Lakefront Classic! $699,000



- Charming 3200 sq ft home; 3BR; 2 bath
- 170' ftg on Grass Lake; 5 Lake chain
- Beautifully landscaped; Western exposure; Large decks
- Ideal for a large family or entertaining

Janice Brookes 457-2128 x 22

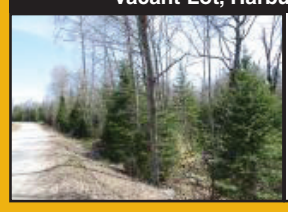
Kennisis Lake Family Cottage $459,000



- Sand To Deep Water, Sun Rise and Sets, Level
- Lg Dock, Garage, Guest Cabin, Fire Pit
- 3 Bdrm, Wood Fireplace, Pine Interior
- View!! Privacy, Near Ammenties, WiFi

Gloria Carnochan 754-1932

Vacant Lot, Harburn Road $19,995



- 485 Ft Road Frontage, 1.74 Acres
- Country setting with mixed bush
- Hydro/telephone available
- Approx 10 minutes to Haliburton Village

Mark Dennys 457-2128 x 30

Main Street Minden Priced to Sell

- 3 bedrooms, 2 full baths, main floor laundry
- Newer furnace, windows, beautiful finished
- Wrap around porch, garage with loft
- Walk to all services - Only $159,000

Tom Ecclestone 286-2138 x 26

Ideal Starter Home $99,900

- Starter home or rental
- 660 Square feet
- 2 Bedroom, FAO, drilled well
- 10 Min. to town

Lee Gauthier 489-9968

Recently renovated in downtown Minden! $139,900

- 1,020 sq ft, 2 bdrms, perfect starter or retirement home
- Updates incl new flooring & kitchen w/ stainless steel appliances
- Located on municipal rd, laundry on 1st floor & uses in town services; very low maintenance

Ed Gibbons 286-2138 x 28

New Haliburton Home $359,000

- Brand new 2 storey with lower floor apartment
- 3 bdrms and 1 1/2 baths w/ large & open living area
- 2700 Sq ft of living space above ground w/ lots of windows & decks
- Large private backyard & a garage with a finished Bunkie

Andrew Hodgson 286-2138 x 29

Wenona Lake $289,900

- 3BR cottage with stunning view
- Great rock and sand shoreline
- Matching bunkie
- Recent upgrades include shingles, piers, driveway, bathroom

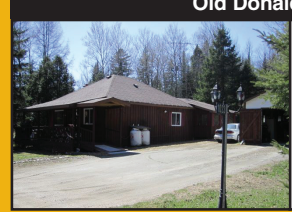
Susanne James & Andy Mosher
457-2128 x 33

Lovely Home or Getaway! $149,000

- 3 Bdrm, 1 Bath, only 10 min to Haliburton
- Open concept, lots of windows, 2 living areas
- W/O deck through kitchen & master
- Easy access to snowmobile trails & lake

Valerie Kulla 705-455-7070

Old Donald $175,900



- 3.9 acres close to Haliburton
- Lovely and cozy 2 bdrm home w/ garage
- Upgrades include high eff propane furnace, Kitchen appl, shower, elec panel & walkin shower

Denise LeBlanc 286-2138 x 23

Norland Area Home $269,000

- 2 Storey Royal home w/att garage
- 3 bdrms, master w/ensuite & Jacuzzi
- Partially finished bsmt
- Landscaped, 1.53 acres

David Lee 286-2138 x 27

Wonderful Family Home! $245,000

- 4 BR, 3 bath with open concept design
- Full walkout from partially finished basement
- Screen room overlooking private 4.8 acres
- Close to both town and access to Minden Lake

Erin Nicholls 457-2128 x 34

Paradise Lake Home or Cottage $184,900

- Ideal starter just mins from Haliburton Village
- Sand shoreline w/waterfront walk-in entry, incl. dock system
- 3 bedrooms with updated hydro, septic,well & heat
- Open concept with walkouts to wrap-around deck

Karen Nimigon 457-2128 x 29

Halls Lake $250,000

- Great property with original 1940's cabin
- + 440 sq ft Bunkie with 1 BR, bath & kitchen
- Beautiful, hard packed, sand bottom beach!!

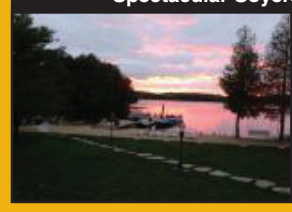
Margie Prestwich 705-306-0491

Spectacular Soyers Lake $1,800,000

- Sun all day, huge lake view, gorgeous sand beach, incredible sunsets
- Executive cottage with 4 bedrooms, 4 1/2 baths, gourmet kitchen, 2 fireplaces
- Separate guest suite, finished lower level, rec room, wet bar, office
- Attached triple car garage as well as detached 30 x 40 workshop

Greg Stamp 457-2128 x 28

Spectacular Soyers Lake $1,800,000



- Incredible landscaping with stone walkways and patios
- Mature perennial gardens and inground irrigation
- Great privacy, well treed lot with level lake front
- Best beach on Soyers Lake!

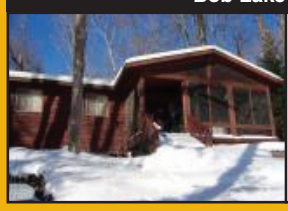
Kim Stamp 457-2128 x 24

Glamor Lake $569,000

- Stunning sunsets from this property
- WO to lakeside deck from master, kit & livingrm
- WO bsmt, landscaped lot, perennial gardens
- 3 car gar. with storage, + out buildings, custom dock

Elizabeth Thompson 457-2128 x 52

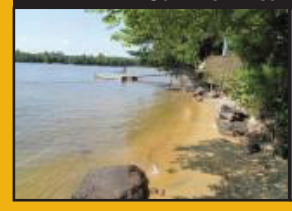
Bob Lake $299,000



- Original 1970's 3 Bdrm./1 Bath Cottage
- Large Screened Porch
- Fantastic Level Lot
- Stone Steps to Water and Rock Shelf

Melanie Vigrass 286-2138 x 32

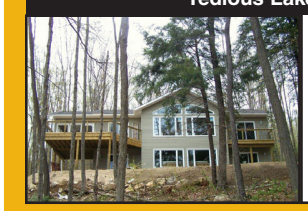
Summer Dreaming? $599,000



- Gorgeous sand beach at waterfront
- Viceroy style 3 bedroom, 1 1/2 bath, year round cottage
- Western exposure on great 3 lake chain
- Buy now and be ready for Summer!

Tom Wilkinson 286-2138 x 25

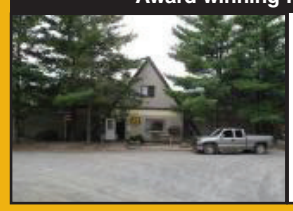
Tedious Lake $519,000



- Newly built 3 bedroom, 2 bath cottage
- 2+ acres, 150' water frtg & stunning sunsets
- Open concept layout with cathedral ceilings
- Full & finished walkout basement

Andrea Wilson 457-2128 x 25

Award winning KOA $1,599,000



- Time to be your own boss?
- 178 Campsites on 70 acres
- Recent upgrades
- Good income

Tom Wilkinson 286-2138 x 25

Maple Lake $469,900

- Year Round 3 Bdrm./3 Bath Home
- Over 3500 sq ft of living space
- Hardwoods, Cathedral Ceiling, 2 Propane Fireplaces
- Att'd Garage, Full Finished Basement, Sand Shoreline

Melanie Vigrass 286-2138 x 32

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Real Estate Brokerage

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- Minden (705) 286-2138
- Carnarvon (705) 489-9968
- Kennisis/Redstone (705) 754-1932

- www.century21granite.com
- info@century21granite.com

Connected to More™

David Lee*
286-2138 x 27

Erin Nicholls*
457-2128 x 34

Karen Nimigon**
457-2128 x 29

Margie Prestwich*
457-2128 x 37

Greg Stamp*
457-2128 x 28

Kim Stamp**
457-2128 x 24

Elizabeth Thompson*
457-2128 x 52

Melanie Vigrass*
286-2138 x 32

Tom Wilkinson**
286-2138 x 25

Andrea Wilson**
457-2128 x 25

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The Haliburton Real Estate Team!

Linda Baumgartner Broker
Troy Austen Sales Representative
Nicole Baumgartner Sales Representative
(705) 457-1011 ext. 231 or
1-800-465-2984

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FORMER WIGAMOG INN

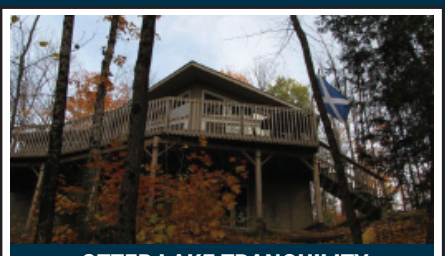
Once a thriving business on 41 acres. Overlooks Lake Kashagawigamog. Lots of buildings and amenities - so much potential.

$800,000

BEAUTIFUL MOOSE LAKE

Spacious 3BR 4 season cott or home. Full fin bsmt, lg screen porch, sundeck w/glass panels, wood FP. Level lot, great shoreline, dbl garage & more! Watch sunsets from the dock.

$499,000



OTTER LAKE TRANQUILITY

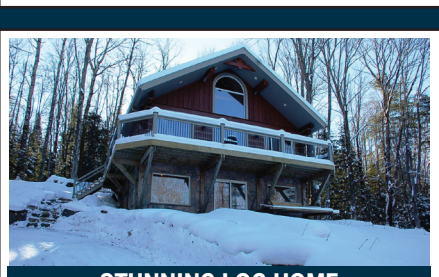
4 Season Royal Home/Cottage. 8.84 acres, 379 Ft. FRTG on a no motor lake. 3+2 BR. Open Concept, Fireplace,Large Windows, Spacious Deck.

$439,900

CUSTOM BUILT HOME

Bright beautiful 3BR, cath ceilings, spacious oak kitchen, Oversized grg with finished loft.
1/9th ownership in Miskwabi Access Lot.

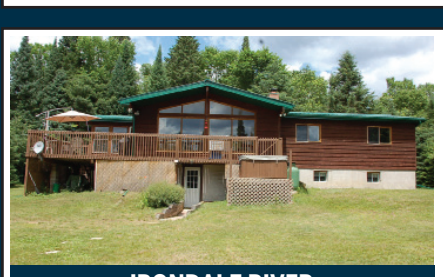
$349,000



STUNNING LOG HOME

Private, nicely treed lot with new home/cottage . Big windows allow natural light thru'out. Full fin w/o bsmt. 3BR. Near skiing Eagle Lake.

$308,900



IRONDALE RIVER

Large home/cottage on 9 + ac. Sunny private lot.
3+2 Br. Spacious. Full Basement. Many Features.

$270,000

HALIBURTON-SUNNYSIDE ST.

Walk to town. Treed private lot. Open concept, vaulted ceilings. Large wraparound deck. Huge recroom, Insul det garage. Nice design. Fresh Paint & Shingles!

$265,000

HALIBURTON, RIDGEVIEW ROAD

Sprawling 3BR ranch bungalow.
Private landscaped lot. Att garage, 1BR apt,
Excellent value for 2600sf.

$269,900

WEST GUILFORD HOME

Great potential with Commercial Zoning, 2.33 ac lot & 496' frtg.
Att garage.
Green Lake across road.

$235,000

WEST OF HALIBURTON

Sprawling 5BR bungalow with many upgrades. Dbl det garage. Huge deck. Very spacious family home. Lake access nearby.

$165,000

GOODERHAM HOME & BARN

3BR with historic character. Wraparound porch. Walk to village.
30x20 barn in
Great condition. Super value!

$139,900

Linda Baumgartner, Broker Attends Special Training, Builds Expertise in Luxury Home Market

Haliburton, Ontario February 2015 -- Linda Baumgartner with RE/MAX North Country Realty Inc., Haliburton recently completed a luxury home marketing training course offered by The Institute for Luxury Homes.

The course - which covered such topics as demographics of the affluent, lifestyle segmentation, trends and amenities in today's luxury home product, and creating a marketing plan for the multimillion dollar property - was taught by Laurie Moore-Moore, President of the Dallas-based Institute for Luxury Home Marketing and author of the book Rich Buyer, Rich Seller! The Real Estate Agents' Guide to Marketing Luxury Homes.

"The course is a step to earning the prestigious Certified Luxury Home Marketing Specialist (CLHMS) designation which The Institute awards internationally to sales professionals who meet performance standards in the upper-tier residential market," said Moore-Moore. "Linda Baumgartner is an example of a sales associate who works to hone the special skills and competencies necessary to provide exceptional service in the fine homes and estates marketplace."

Linda Baumgartner is an award-winning sales associate who has been in real estate since 1988 and specializes in the Haliburton County market.

"The training provided new insight about the upper tier market, helped me polish my skills, and provided valuable networking contacts with other agents across the country who specialize in luxury properties." said Baumgartner. "In addition, I discovered new and creative tools for promoting expensive homes and estates and new resources for finding buyer prospects. Home buyers and sellers will benefit from my new knowledge."

For insights into the current state of the luxury market, contact Linda Baumgartner, Broker of The Haliburton Real Estate Team at RE/MAX North Country Realty Inc., Brokerage 1-800-465-2984 or 705-457-1011 or email linda@haliburtonrealestate.on.ca

INSTITUTE for LUXURY HOME MARKETING®
MEMBER

Winter games

Living Large

Humour by Steve Galea

This week, the Dorset Snowball and other equally outdoorsy winter events have reminded me that winter isn't just a time to hibernate, snowshoe or ice fish. It's also a time to enjoy chili. That's why these winter events always feature it.

Certainly it tastes great but did you know that there are additional benefits of the stuff too?

Here are the 10:

1. Hot air rises. With that in mind, event organizers can save on heating in the buildings if they place the chili stand in the basement.
2. The owners of hot air balloons can likewise save on fuel costs, provided they let those who sampled chili ride for free.
3. Want to see a real minnow race? Feed them a little bit of the blue ribbon winning chili and just try to keep up with the bubbles.
4. Snowshoe races with chili-fueled racers means everyone will do their best not to finish last.
5. It provides a unique culinary experience. Where else can you get Chili Cones?
6. You can always say that nearby rumbling noise was from a passing snowmobile.
7. It's very easy for outside vendors to sell the stuff. They say, "Chili?" The frozen folks passing by say, "Yes."
8. Most people are wearing snowmobile suits, so the aftermath is contained.
9. Nobody will complain about the blue smoke left by snowmobiles. At least not around the chili stands.
10. Make it hot enough and you'll double the people who sign up for the next local Polar Bear Dip.

Chamber announces gala nominees

The nominees for the 2014 Haliburton Highlands Chamber of Commerce business and community achievement awards have been released, highlighting many of the county's entrepreneurs and innovators.

Local businesses, organizations and individuals are nominated by their peers in the community, recognizing areas such as business achievement, skilled trades, innovation and creativity and more.

Not all nominees accept the nomination, however those who do go through to a second round of judging, where each of the nine categories is narrowed down to the top three finalists.

All finalists are kept confidential until the winner is announced at the gala ceremony, set to take place on Feb. 28 at Pinestone Resort and Conference Centre.

This year's nominees:

In the business achievement category: Century 21 Granite Realty Group, Chaulk Woodworking, Haliburton Dance Academy, Head Lake Grill, Not Just Gas, Parker Pad and Printing, The Haliburton County Echo and Minden Times, Winterdance Dogsled Tours.

In the customer first category: Autumn Marketing, Chaulk Woodworking, Crystal Image Studio, Haliburton Chiropractic and Massage Therapy, Haliburton Yoga, Head Lake Grill, Hot Sips Cafe, JoAnne Sharpley Source for Sports, Minden 50s Diner, Minden Pharmasave, Myers Chimney, Sears Minden, Stoughton's Quality Roofing, WRD Cottage Rentals, Yummy Mummy Emporium.

In the entrepreneur of the year category: Chaulk Woodworking (Trevor and Angela Chaulk), Earthways (Michelle Connell), Haliburton Dance Academy (Chyna Schell), Haliburton Forest & Wild Life Reserve (Peter Schleifenbaum), Haliburton Home Hardware (Jerry Walker), Head Lake Grill (Diana Gomes), Up River Trading Co. (Mike McKeon and Paul Roy), Wilberforce Service Centre (Don Bamford).

In the innovation and creativity category: 13 Oaks Firewood & Wood Processing, Biothermic Renewable Heating Solutions, Chaulk Woodworking, Haliburton Dance Academy, Moose FM, Positive Media, Sno Trax/Dirt Trax, The Highlander Newspaper, Trophy Property Corp.

In the new business category: 13 Oaks Firewood & Wood Processing, Baked and Battered, Haliburton Highlands Brewing, Maple Avenue Tap & Grill, McArthur Tree Service, OfficePlus+, Pet Value Haliburton, Yummy Mummy Emporium.

In the not-for-profit of the year category: A Place Called Home, Algonquin Gateway Business Association, Bark Lake Cultural Developments, Canoe FM, Community Living Haliburton County, Dorset Community Partnership, Haliburton County Community Co-operative, Haliburton County Folk Society, Haliburton Highlands Land Trust, Medeba, Rails End Gallery, SIRCH, Woodlands Wildlife Sanctuary.

In the skilled trades and industry category: Greg Brown Construction, Timestone Inc., Cottage Hill Furniture and Cabinets.

In the tourism and hospitality category: Castle Antiques, Happy Trails-Sustainable Trail Construction, Maple Avenue Tap & Grill, Sunny Rock B&B, Tamarack Lodge Cottage Resort, The Little Tart, Up River Trading Company.

In the Highlander of the Year category: Bob Stinson, Gena Robertson, Gord Kidd, Janis Parker, Jim Blake, John Teljeur, Ted Scholtz.

By Angelica Blenich

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START YOUR SUNDAY AT
MINDEN UNITED CHURCH
21 NEWCASTLE STREET, MINDEN
February 22nd
•11:00am Worship Service & "Kids Time" with the Enthusiastic Instrumentalists, the
JOYFUL NOISEMAKERS
SERMON BY REV. MAX WARD
"PROMISES"
Stay to Enjoy a
SOUP & SANDWICH LUNCH
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Marketing – Research Steps 4&5

Lauren Forbes
In Business

Now that we understand why we do market research, how to set your research objectives and finding out what information already exists, we will talk about surveys and analyzing that information.

Step 4 - Do your own research through surveys

Surveys can be categorized as either observation or interview surveys.

Observation

These surveys could include a visit to your competitors to see how they perform, the products they stock, the number of delivery vehicles they use, the prices they charge or image they convey. Observational surveys include listening to what people say about your competitors. The internet may also provide an excellent platform for observational surveys by studying the websites of your competitors.

Personal interview

An interviewer contacts a number of potential customers to obtain qualitative and quantitative information.

Qualitative information: looks at consumer's attitudes towards products, services, companies and issues. The aim may be to reveal why people buy your products, how they respond to your advertising or their perception of your premises. You would use this information in planning promotional activities, techniques and sales presentations.

Quantitative information: is obtained by interviewing numbers of people to determine for example how many will probably purchase a product. This information is useful in predicting market penetration, future earnings and profits.

Surveys involving personal interviews include:

- face-to-face surveys
- group interviews (focus groups)
- post or mail surveys
- online surveys
- survey samples

After you've decided which survey method to use you need to consider the sample of respondents. Your sample can be a selection of people grouped by a characteristic such as industry, area, age, sex or income groups; or they could be chosen at random to typify the "unidentified population."

The next step requires choosing the number of survey respondents that you need.

As a rule of thumb 100-200 respondents should suffice for a small area, 400-500 for the metropolitan area and 600-1000 for Eastern Ontario. Samples of this size should produce a reliable result. The smaller the sample the greater the possibility of error and misinterpretation.

Step 5 - Analyze and act on the results

Once you've finished your survey it's time to analyze the responses and get the answers to the questions you asked at the beginning. Keep an open mind and be objective. Try to avoid conducting research to prove your preconceived ideas.

Remember these golden rules when interpreting the findings of your market research:

- flawed questions produce flawed results
- be aware of your own biases
- be honest with yourself
- the better the research, the more informed the decisions.

If your research shows that a proposed business venture has a high probability of failure it would be unwise for you to proceed, unless you're able to obtain additional information which will change this assessment.

Where possible, keep a record of the people surveyed. If they are supportive you can contact them as prospective customers should you proceed with your plans.

If you are in business already, use the information you have obtained to develop your strengths, eliminate your weaknesses and create new opportunities.

Above all, remember that market research, like any tool, must be used correctly to achieve a satisfactory result.

In the next article we will talk more about how to write a questionnaire in order to carry out your surveys.

Lauren Forbes is the Ontario Self Employment Coordinator at the Haliburton County Development Corporation in Haliburton. If you have questions or comments please email her at HCDC.OSEBHaliburton@gmail.com or visit their website: http://www.haliburtoncdc.ca/.

EH! Environment Haliburton!

Annual General Meeting

Keynote Address

Sustainable Forests and The Climate Crisis

Lessons From the Haliburton Forest

Peter Schleifenbaum, Owner and Manager
Haliburton Forest and Wild Life Reserve

Saturday February 21, 2015, 1 pm
Fleming College, Haliburton

EVERYONE WELCOME

For more information
Carolynn Coburn, 705-754-9873, mccoburn@halinet.on.ca or
Terry Moore, 705-489-2619, tmoore7031@gmail.com

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Minden, ON

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Meet our New Pharmacist

Neil Bornstein, MScPhm, RPh

Highland Remedy'sRx would like to introduce Pharmacist Neil Bornstein. Neil is a nationally recognized Drug Store Outstanding Service award winner with over 30 years of pharmacy experience. His professional focus is to provide one-on-one consultations and help each patient understand and achieve their wellness goals. Neil is also a devout Maple Leafs and Blue Jays fan who enjoys skiing, fishing and outdoor activities in general. His goal is to provide personalized, quality care to the Minden community.

Visit Highland Remedy'sRx today and say hello to the newest member of our pharmacy team!

‘The Mask Messenger’ to perform in Haliburton for one day only

Razzamataz Kids’ Shows continues their first-class season of children’s entertainment by presenting the Faustwork Mask Theatre production of *The Mask Messenger* Feb. 22.

Creator Rob Faust says that people have laughed so hard during the fun show that their jaws hurt afterwards.

The one-man improv performance centres on how everyone wears many masks.

Faust says “I want people to come away from the show a little bit more relaxed and feel like they can stretch into different roles and reveal not just their happy side or their sad side – but to get out there, talk about, express it, move through it.”

Faust brings a variety of masks to every show but doesn’t end up wearing every one. Each performance is different, depending on the audience.

On Monday, Feb. 23, some lucky JDHES students will be participating in a mask making course with Faust. Students will learn how to bring a mask to life by using their body.

The Mask Messenger starts at 2pm at the Northern Lights Performing Arts Pavilion in Haliburton.

Tickets are available at the door – $8 for adults, $6 for kids and those under two are free. Tickets are also available online at www.razzamataz.ca.

Razzamataz Kids’ Shows! is a local non-profit volunteer group that has been bringing high quality live children’s entertainment to Haliburton County for close to 30 years.

UPCOMING

Community Events

PARISH HOME INSPECTIONS

Recurring Events

Kitchen Party Music Jams

When: Every Saturday From 1:00 pm to 4:00 pm (continuous event)
Where: Dominion Hotel Pub, 113 Main Street, Minden, ON
Details: Musicians are welcome to come out to play and Fans are welcome to come out and enjoy the music at the free Jam Sessions every Saturday afternoon - 1st Saturday Folk/Celtic Music, 2nd & 5th Saturdays Mixed Acoustic Music, 3rd Saturday Country Music & 4th Saturday Bluegrass Music.
Contact: Gerry Mitchell at (705)799-5008 or by email at kitchenpartymusicjams@hotmail.com

Toastmasters

When: Wednesday evenings, 7:00 p.m. to 9:00 p.m.
Where: Minden United Church, Newcastle Street, Minden
We continue to hold our cost-effective, informative and enjoyable Toastmaster meetings at the Minden United Church, Newcastle Street, Minden. We encourage both men and women to come and to see a meeting to find out what we are all about. Here is a place to learn speaking and listening skills in a comfortable setting at a reasonable cost. For more information, call Sybil at 286-2624, Roy Haig at 286-4644 and Lynda Litwin at 286-2911.

The Highlands Festival Singers

Rehearsals are starting for their Annual Spring Concert, A Bouquet of Flowers on Tuesday, January 6th at 7:15 pm in the sanctuary at Haliburton United Church.
All singers are welcome! Find Highlands Festival Singers on facebook, or our webpage highlandsfestivalsingers.ca
or email us at highlandsfestivalsingers@gmail.com

Haliburton Highlands Hand Weavers & Spinners Guild Open Studios

When: Daytime - every Tues. 1-4
Evening - the 3rd. Wed. of every month
Where: Zion United Church, Carnarvon
No experience needed
Contact: Pat @ 705-286-6042 or andreacoysh@gmail.com

Dorset Quilters & Needle Workers Group

When: Tuesdays at 9:30 a.m.
$1 per person
Dorset Evening Yoga Classes
When: Mondays, 6:30 to 7:30 p.m.
$75 for 6 classes or $15 per class. For more information contact Caroline Leeder at huttcaroline@gmail.com or 705-767-1177

Haliburton Region Shout Sister!

Choir, directed by Laurel McCauley, is welcoming new members. We do not audition and learn our music by ear.
All levels of singers are welcome. We sing a fun variety of music from pop and folk to Motown.
Practices are held Thursday nights from 7-9 pm at Haliburton United Church, Fellowship Room, 10 George St., Haliburton.

Dated Events

Volunteer Income Tax Clinics – Wilberforce

When: Wednesday, Feb. 18 from 2 p.m. to 3:30 p.m. and every Wednesday until Wednesday, April 22
Where: Wilberforce Legion

Volunteer Income Tax Clinics - Haliburton

When: Thursday, Feb. 19 from 9:30 a.m. to 2 p.m. and every Thursday until Thursday, April 23
Where: Haliburton Legion
Saturday, February 21st, 2015 Family Snowflake Ball at the Kinmount Community Centre from 6:30 to 9:00 P.M. Opening Event of Annual Kinmount Winterfest. Admission is Free-Snack Bar by Donation. Sponsored by the Kinmount Committee For Planning

Winterfest in Kinmount

Sunday, February 22nd. Pancake Breakfast at the Kinmount Community Centre from 8:00 a.m. to 11:00 a.m. Events at Kinmount Fairgrounds from 11:00 a.m. to 3:00 P.M. Admission Free Horse-drawn sleigh rides, games, skating. Celebrating 50 Years of the Canadian Flag. Wear Red and White. Sponsored by the Kinmount Committee For Planning.

FREE Food Handler Course, Haliburton

Thursday, February 26, 9 am to 5 pm, Health Unit office (191 Highland St., Unit 301) in Haliburton. This course teaches participants how to handle and prepare food safely. Upon successful completion, participants receive a certificate (valid for a period of five years) indicating they are registered as a certified food handler. This course will be offered free-of-charge (limit of 25 participants). For more information and to confirm space availability,

call the Health Unit at(705) 457-1391.

The Haliburton Highlands Camera Club

February meeting is POST-PONED to Wednesday, February 25th 7:00pm, at the Haliburton Museum. New members and guests are welcome, including college and high school students! Any skill levels are encouraged. Feel free to attend a club meeting for free to

see what we’re about!

St. Patrick’s Day Dinner

Haliburton United Church, Fellowship Room
Tuesday, March 17 at 5:30 p.m.
Order tickets by calling Robin at 705-457-1771
$10 per person, $5 for children (under 12)
Corn Beef & Cabbage, Soda Bread, Dessert, Tea/Coffee
Take out available at Haliburton United Church. A Haliburton United Church Fundraiser!

“PIRATES OF PENZANCE”

Highlands Little Theatre is presenting “Pirates of Penzance,” evening performances at 7:30 p.m. on April 16, 17 and 18 and a Matinee at 2 p.m. on April 19 at the Northern Lights Performing Arts Pavillion. Tickets are available by calling Jim Frost at 705-457-4031 or by purchasing tickets from Cranberrry Cottage in Haliburton and Minden Pharmasave in Minden. This Gilbert and Sullivan musical was last seen in Haliburton in 1975 as performed by the Glee Club of Haliburton Highlands Secondary School. This Spring, current Haliburton County residents, young and old, are preparing to present Pirates once again! Come and join in the fun and frivolity

Legion Events

Branch 624, Wilberforce

Jan Simon PRO

Friday: Pool 2:30PM
Spaghetti Dinner 5:00-7:00pm
Jam Session 7:30PM
Saturday: Meat Draw 2:00pm -5:00pm - Early Bird 3pm sharp
Monday: Bid Euchre
Wednesday: Fun Darts
Upcoming Events: Saturday, February 28th – Ken McFarlane Memorial Lake Trout Fish Derby. Registration: Legion by close Feb. 27th – Fishes Lunch Box by 10am Feb.28th. Call Garry Langford at 705-448-1448 for more information OR Legion 705-448-2221

Branch 129, Haliburton

Dave Allen, PRO 705-457-2571

Mondays: Bridge every Monday at 1pm
Tuesdays: Open dart night at 7pm
Wednesdays: Bid Euchre 1 pm start
Bingo Doors open at 6 pm, Bingo starts at 7 pm - $500 Jackpot $1000 Jackpot - last Wednesday of the month
Thursdays: General Meeting Second Thursday of the month starting at 7:30 pm. All members urged to attend Ladies Auxiliary Last Thursday of the month at 1 pm
Fridays: Cribbage 1 pm start
Meat Draw Five Draws, Five Prizes each draw, First draw at 4:30 pm, Last draw at 6:30 pm, Tickets are $2 per draw…Chester Howse, MC
Saturdays: 50/50 Draw 4 pm draw, Tickets are $1 each from noon onwards
Sundays: Breakfast Second and fourth Sunday of the month – 9:30 am – 1 pm $6 per person. Occasional volunteers are needed.

Upcoming Events: Live entertainment featuring Northern Jam and an open mic session in the Club Room on Saturday February 21st 4-7pm. Enjoy homemade chili for just $5. No cover.
Whether you’re planning a function for 10 or 200, call the Legion today for more information 705 457 2571
Please come out and support Haliburton Legion Branch 129… everyone is welcome!

Branch 636, Minden 705-286-4541

Open Mon-Thurs 10am-6pm, Fridays til 9pm, Sundays 1-5.
Air-conditioned clubroom open to the public, Patio open, Wifi, debit machine, table trivia, dart boards
Big Euchre, 1st Sunday of the month, includes lunch
Lunches **noon to 2pm**
Mon to Thursday: full menu and daily specials.
Tuesdays: Liver lovers are flocking to Minden Legion every Tuesday at lunch. Liver n Onions is the special on Tuesdays from noon to 2pm, cooked up by new members Jim & Joanne McKinnon.
And don’t worry if liver is not your favourite, the Minden Legion also offers a full menu choice Monday through Thursday.
On Fridays we serve beer-battered Fish and Chips for lunch or supper.
Friday lunch menu: beer-battered fish with fries or onion rings. Friday supper 5-7pm also chicken wings
Wednesdays: Meat Draw at noon, $8 buys 8 chances for butcher-quality meat.
Ladies Darts on **Thursdays**

Branch 441, Kinmount

Cathy King, PRO 705-488-3462

Valentine’s Day Meat Draw
Saturday February 14th at 4:30 pm Kinmount Legion is having a Valentines Meat Draw, featuring entertainment by Hal and the Hellfires playing a variety of Country and Blues music. No admission charge. Homemade food available. For more information call 705-488-3462.

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FEB 21, 2015

All sales final, some restrictions apply. Spring merchandise not on sale.

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